









## **Our Vision is**

to make Sustainable Business a Choice for companies and organizations around the world.

**Sustainability Knowledge Group** is a global advisory firm dedicated in creating value, through strategic CSR and Sustainability solutions. We provide tailor made training, coaching and advisory services grounded in international theory and successful application.

**Sustainability Knowledge Group** emphasizes in implementing methodologies that bring tangible results, measurable impact and create better businesses.

The fundamentals of how we conduct business



## Have Trusted us for Training and Consultancy Assignments



Banking/Financial **Investment funds** 















Bank Audi







**Groups &** International Conglomerates















Concessionaire PPP









Retail/FMCG













Energy











Hospitality







## **Have Trusted us for Training and Consultancy Assignments**









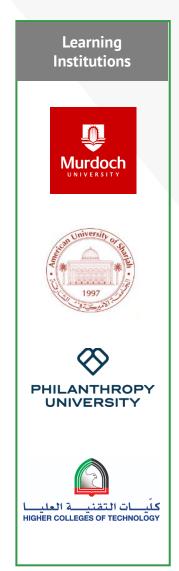














**Sustainability Strategy** 

# CONFIDENTIAL – GCC CONGOLOMERATE

Years of engagement: 2018, 2017

SECTOR Conglomerate LOCATION Kuwait



## Challenge

- · Create clear Sustainability vision
- Evaluate Sustainability performance across the group
- Enhance corporate identity and performance
- Improve Sustainability Reporting

## **Deliverables**

- Sustainability Assessment of initiatives, processes and performance
- Employee engagement and capacity building
- Sustainability Alignment with corporate strategy
- · GRI Standards Report coaching

### **Our Proposal & Approach**

- Assess current performance around workplace, corporate governance, corporate culture, infrastructure, processes according to GRI
- Recommend immediate and long-term steps for improvement of performance and impact
- Development of GRI Sustainability Report
- · Capacity building, coaching and training



Delivered in partnership with local partner

## **NEA ODOS**

Years of engagement: 2020, 2019, 2018, 2017, 2016

SECTOR Concessionaire PPP

LOCATION Greece REACH National

#### Challenge

- Identification of key impact areas
- Incorporate sustainability into business strategy and decision making
- Sustainability Report based on international standards

## **Deliverables**

- Assessment of Sustainability practices and approaches
- Sustainability framework, identified pillars and priorities
- Calculation of Social Product
- Workshop for Sustainability integration
- GRI Standards Sustainability Report
- Online Sustainability Scorecard

### **Our Proposal & Approach**

- Identification of key impact areas across: Environment, Workplace, Marketplace, Society
- Mapping of Stakeholders, needs and expectations and engagement channels
- Adopt European and International Standards, frameworks, guidelines
- Strengthen internal reporting systems on Sustainability performance



## **NBK**

Years of engagement: 2018, 2017

SECTOR Finance



REACH International

### **Challenge**

- Create a clear vision how to improve Sustainability performance
- Evaluate current performance across multiple factors across the company
- Organize existing systems

## **Deliverables**

- Sustainability assessment of current practices and approaches
- Sustainability roadmap with shortmedium-long term actions
- Targeted recommendations on bridging gaps and achieving future goals
- GRI Standards Report development support

## **Our Proposal & Approach**

- Assess the current performance around workplace, performance, corporate governance, corporate culture, infrastructure, processes
- Benchmark current performance to national, regional and global best practices
- Develop Sustainability roadmap and short-medium-long term steps



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# **KENTRIKI ODOS**

Years of engagement: 2020, 2019, 2018, 2017, 2016

SECTOR Concessionaire PPP





## **Challenge**

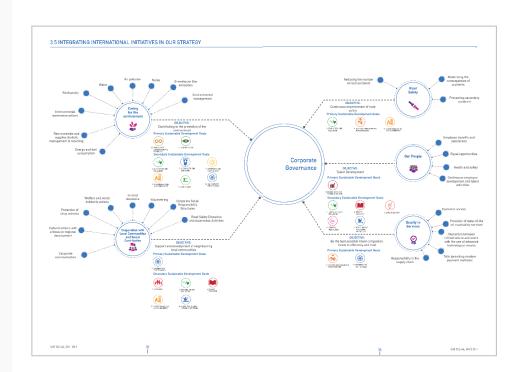
- Identification of key impact areas
- Incorporate Sustainability into business strategy and decision making
- Sustainability Report based on international standards

## **Deliverables**

- Assessment of Sustainability practices and approaches
- Sustainability framework, identified pillars and priorities
- Calculation of Social Product
- Workshop for Sustainability integration
- GRI Standards Sustainability Report

## **Our Proposal & Approach**

- Identification of key impact areas across: Environment, Workplace, Marketplace, Society
- Mapping of Stakeholders, needs and expectations and engagement channels
- · Adopt European and International Standards, frameworks, guidelines
- Strengthen internal reporting systems on Sustainability performance



Internal Sustainability Management

## **ENEC**

Years of engagement: 2019

SECTOR Nuclear Energy LOCATION UAE

REACH National



- Recognize hard work and dedication of employees
- Emphasise on international standards for management, efficiency, quality, performance
- Support the commitment to excellence and high standards
- Empower employees and provide tools to excel

## **Deliverables**

- Onsite Assessment for 2 Divisions: Communications and Corporate Health Safety Environment Sustainability (HSES)
- Formal Assessment Report for Communications and HSES
- Showcase excellence and best practice
- Recommend areas for improvement

## **Our Proposal & Approach**

- The Barakah Excellence Awards are an internal recognition program inspired by Abu Dhabi Awards for Excellence in Government Performance (ADAEP), which was launched in 2014
- Provide feedback that inspires excellence in performance at all levels and across all divisions of ENEC and its subsidiaries
- Support individuals to build up on good practices and address areas of improvement





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## **GEOTHERMAL ENERGY**

Years of engagement: 2020, 2019

SECTOR Renewable Energy

LOCATION Europe REACH European

#### **Challenge**

- Demonstrate and communicate Sustainability achievements
- Enhance Sustainability leadership and purpose
- Adopt a holistic strategic approach on managing Sustainability

## **Deliverables**

- ILM & CPD Approved training course
- Assessed current needs and future goals
- Stakeholder mapping and prioritisation
- Sustainability at the central stage of corporate identity
- Measure impact across the triple bottom line

## **Our Proposal & Approach**

- Place Sustainability at the central stage of corporate identity
- · Align leadership and employees on Sustainability
- Enhance pride on corporate achievements and potential
- Assess current state and needs and future goals
- Capacity building and tools to bridge the gap between current state and future desired state
- · Recognition through award winning



# **ZUBAIR CORPORATION**

Years of engagement: 2018

SECTOR Conglomerates LOCATION Oman REACH Regional

#### Aim

- Identify and develop sustainability leaders to take the organisation to the next level of success
- Increase understanding on Sustainability across business segments
- Ensure Sustainability principles are integrated in management
- Linking Sustainability to corporate strategy

### **Deliverables**

- Designed exclusive training on Sustainability principles, strategy, initiatives and reporting
- Guidance and tools on identifying the most impactful initiatives
- Guidance and tools on managing Sustainability and related impacts

### **Our Proposal & Approach**

- Deliver Executive Learning Program tailored to ZUBAIR focusing in building understanding, cocreation and learning
- Training based on a series of practical exercises, assignments, and business cases
- Developing the business case and identifying intended and unintended impacts



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## **NEA ODOS**

Years of engagement: 2020, 2019, 2018, 2017, 2016

SECTOR Concessionaire PPP





#### Challenge

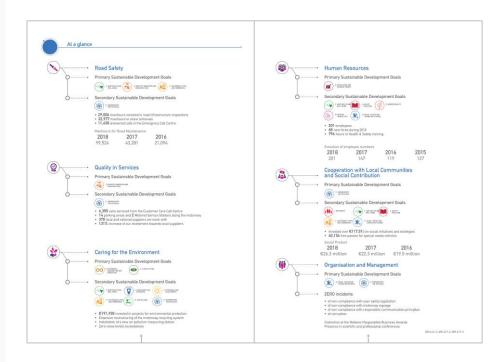
- Enhance internal and external stakeholders faith in reporting and increase trust
- Integrate Sustainability in decision making
- Ensure short and long terms goals are set and achieved

## **Deliverables**

- Sustainability team and champions
- Credible Sustainability report based on international Standards
- · Capacity building
- Integrate stakeholder engagement mechanisms in business model
- Processes for the management of Sustainability issues

## **Our Proposal & Approach**

- Develop an inclusive culture to promote collaboration, innovation, inclusiveness
- Focus on measuring and on a factual approach to Sustainability
- Create a standardise approach on Sustainability management
- Support the development of the Code of Conduct
- Enhance credibility of the report through the GRI services mark and via support during the external assurance process



# ROADS & TRANSPORT AUTHORITY (RTA)

Years of engagement: 2019

SECTOR Transport LOCATION UAE



#### Challenge

- Understanding stakeholders, risks and opportunities for value creation
- Improve partnerships based on ISO 44001, the International Standard for Collaborative Working
- Integrate ISO 44001 Collaborative Business Relationship Management Systems in business operations

### **Deliverables**

- Understand approaches for successful ISO 44001 implementation and the value of ISO 44001
- Learn how to utilize stakeholder engagement strategies and the "Life Cycle" of collaboration
- Structuring partnerships based on ISO44001

#### **Our Proposal & Approach**

- Understand how to incorporate ISO 44001, the International Standard for Collaborative Working within existing business processes
- Learn how to apply ISO 44001 clauses effectively and identify risks and opportunities for value creation
- Understand opportunities in an interconnected world



هيئة الطرق والمواصلات ROADS & TRANSPORT AUTHORITY

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# **KPI**

Years of engagement: 2019, 2018, 2017

SECTOR
Oil & Gas

LOCATION Kuwait Netherlands

REACH International



- Align key position holders with reporting process and Sustainability approach
- Improve understanding of the company's Sustainability vision and goals
- Consensus on next steps and development of Sustainability road map

#### **Deliverables**

- 3 day tailor-made training Workshop for all key position holders in Europe and Middle East
- Assured a good level of understanding of sustainability principles, opportunities and risks for the company
- Established clear communication channels among key employees managing Sustainability

## **Our Proposal & Approach**

- A tailor made training course to inform managers on the methodology used on the Sustainability Report, baseline achieved
- Workshop to gain consensus on next steps, assure understanding, plan for action









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# **OLYMPIA ODOS**

Years of engagement: 2020, 2019

SECTOR Concessionaire PPP

LOCATION Greece REACH Regional

## Challenge

- Enhance understanding of Sustainability concepts and their practical application
- Confidently apply Sustainability tools to measure performance and communicate progress
- Engage with stakeholders around Sustainability

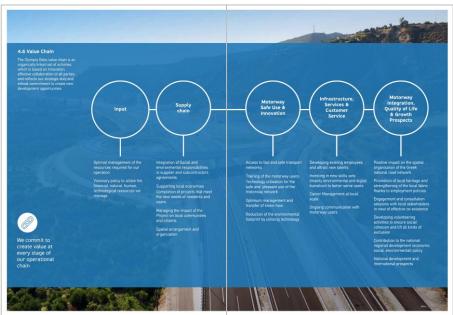
#### **Deliverables**

- Sustainability team and champions
- Capacity building and ongoing support
- Credible Sustainability report based on international Standards
- Integrate Sustainability within the certified management system
- Integrate stakeholder engagement mechanisms in business model

## **Our Proposal & Approach**

- Build and train Sustainability team
- Develop an inclusive culture to promote collaboration, innovation, inclusiveness
- Focus on measuring and on a factual approach to Sustainability
- Incorporate Sustainability in the existing company management system
- Improve the Sustainability and CSR policy and supporting documents





## **EMIRATES NBD**

Years of engagement: 2017, 2016

SECTOR Finance LOCATION UAE REACH International

#### Challenge

- Alignment of a newly formed CSR Team
- Achieve very good understanding of CSR & Sustainability concepts, risks, opportunities
- Develop capacity internally to make decisions on CSR/Sustainability

## **Deliverables & Impact**

- 3 ILM Approved, sector specific training courses delivered
- Assessed current needs and future goals
- Used the training as a tool to bridge the gap between current state and future desired state
- Vision translated to concrete action plan

## **Our Proposal & Offering**

- Clarification of CSR/Sustainability management terms and approaches, corporate objectives
- Tailor-made training courses for team members based on skills, experience, role requirements to create a "CSR Mindset"
- Practical tools to enable CSR Team to communicate CSR
- Creation of a practical plan for action in preparation of the 1st Sustainability report



# DUBAI ELECTRICITY & WATER AUTHORITY (DEWA)

Years of engagement: 2018, 2017, 2016

SECTOR
Public Sector
Utilities

LOCATION UAE REACH National

#### Challenge

- Develop a common understanding among its Sustainability team and green champions
- Offer certified Sustainability training, including certification, to all Sustainability team members and green champions

## **Deliverables**

- Training courses delivered exclusively for DEWA's employees (over 40 certified employees)
- Sustainability team and green champions across the organisation worked on and practiced on DEWA's initiatives and Sustainability Report

#### Our Proposal & Approach

- Deliver internally, the CPD & ILM Certified course: Advanced Chief Sustainability Officer (CSO) Professional. Adapt content to meet DEWA's requirements. Use local examples, best practices, international case studies
- Enhance the culture of Sustainability leadership and responsibility internally
- Increased team coherence
- Improved Sustainability management



# HIGHER COLLEGES OF TECHNOLOGY

Years of engagement: 2019

SECTOR Education LOCATION UAE REACH National

#### Challenge

 Understand the GRI Standards, key concepts and disclosures in order to report effectively on Sustainability

## **Deliverables**

- 3 day CPD Certified training on GRI Standards for Sustainability Reporting (The GRI Standards: Principles and Application)
- Hands on interactive training: best practices, relevant case studies, practical exercises on Sustainability reporting

## **Our Proposal & Approach**

- GRI is the most widely used sustainability reporting framework
- Apply tools to identify and manage sustainability impacts, how to engage with stakeholders, conduct materiality assessment, collect data and communicate performance
- Comprehend latest trends and insights into challenges and opportunities associated with sustainability reporting and strategy



## **BLC BANK**

Years of engagement: 2019

SECTOR Financial LOCATION Lebanon REACH National

### **Challenge**

- Understand how to apply the GRI Standards in order to prepare Sustainability report according to GRI Standards
- Understand the GRI Standards, key concepts and disclosures in order to improve sustainability reporting

## **Deliverables**

- 2 day CPD Certified training on The GRI Standards: Principles and Application
- In-house interactive training: best practices, relevant case studies, practical exercises on Sustainability reporting

## **Our Proposal & Approach**

- Apply tools to identify and manage sustainability impacts, how to engage with stakeholders, conduct materiality assessment, collect data and communicate performance
- Comprehend latest trends and insights into challenges and opportunities associated with sustainability reporting and strategy



# SDGs and Standards Integration

# **KENTRIKI ODOS**

Years of engagement: 2020, 2019, 2018, 2017, 2016

SECTOR Concessionaire PPP

LOCATION Greece



## **Challenge**

- Develop GRI Sustainability Report based on international standards
- Embed the SDGs in existing business and reporting process
- Monitor integration progress
- Measure and communicate "Social Product"

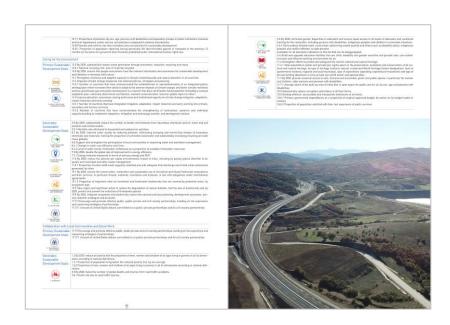
## **Deliverables**

- Prioritize SDGs and respective targets based on an assessment of risks and benefits
- SDG mapping as part of GRI Standards Sustainability Report
- Extensive Materiality Analysis

## **Our Proposal & Approach**

- Apply a structured approach to integrate the SDGs, taking into account the individual identity of the organisation
- Adopt the SDGs global agenda for Sustainable development
- Align company strategy, with SDGs and significant corporate impacts
- · Identify new actions necessary to contribute to the SDGs





# **GEK TERNA GROUP**

Years of engagement: 2018, 2017, 2016

SECTOR
Construction &
Renewable Energy

LOCATION Greece REACH International

#### Challenge

- Adopt the GRI standards for the development of the Sustainability Report
- Embed the SDGs in existing business and reporting process
- Communicate best practice
- Measure and communicate environmental and social impact

## **Deliverables**

- Map SDGs as part of the GRI Sustainability Report
- Prioritize SDGs and targets based on risk and benefits assessment
- Adopt and communicate in the report a Group Sustainability framework

## **Our Proposal & Approach**

- Commit to the SDGs global agenda for Sustainable development
- Integrate the SDGs, taking into account the impact areas the group identifies
- Apply process to understand the SDGs, determine priorities and align with corporate strategy
- Avoid "SDG-washing"

Alignment with the Sustainable Development Goals



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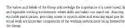
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8 DECENT WORK AND ECONOMIC GROWTH

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AND COMMUNITIES

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Business activity of the Group

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## **NEA ODOS**

Years of engagement: 2020, 2019, 2018, 2017, 2016

SECTOR Concessionaire PPP





#### Challenge

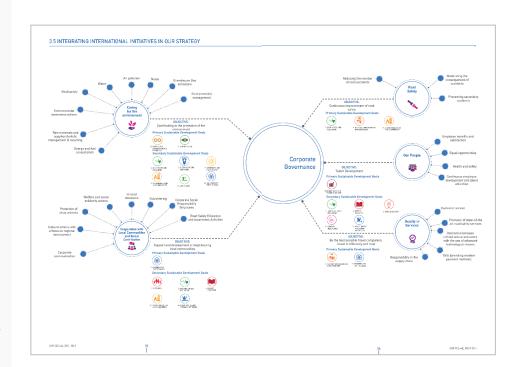
- Adopt the GRI standards for the development of Sustainability Report
- Embed the SDGs in existing business and reporting process and monitor progress
- Communicate innovation, environmental and social impact

## **Deliverables**

- SDG mapping as part of GRI Standards Sustainability Report
- Prioritize SDG targets based on an assessment of risks and benefits to people and the environment
- Extensive Materiality Analysis
- Corporate Sustainability framework

## **Our Proposal & Approach**

- Adopt the SDGs global agenda for Sustainable development
- Apply a structured approach to integrate the SDGs, taking into account the individual identity of the organisation
- Align company strategy, efforts and allocation of resources with SDG targets and significant impacts
- Identify new actions necessary to contribute to the SDGs
- Avoid "SDG-washing"



# **OLYMPIA ODOS**

Years of engagement: 2020, 2019

SECTOR Concessionaire PPP

LOCATION Greece REACH Regional

## Challenge

- Apply process to embed the SDGs in existing business and reporting processes
- Develop the 1<sup>st</sup> Sustainability Report based on international standards
- Communicate innovation, environmental and social impact

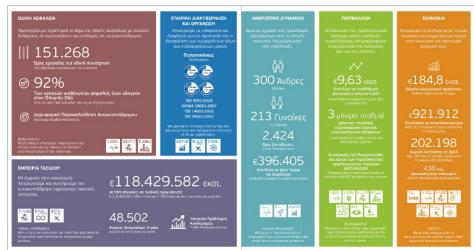
#### **Deliverables**

- SDG mapping as part of GRI Standards Sustainability Report
- Principled prioritization of SDG risks and contributions
- Extensive Materiality Analysis
- Corporate Sustainability framework

## **Our Proposal & Approach**

- Build internal capacity, enhance sustainability culture
- Strategic Sustainability approach based on European and International Standards, frameworks and guidelines
- Align company strategy, efforts and allocation of resources with SDG targets and significant impacts
- Identify new actions necessary to contribute to the SDGs
- Avoid "SDG-washing"





# **TERNA ENERGY**

Years of engagement: 2018, 2017

SECTOR Renewable Energy

LOCATION Greece REACH International

#### Challenge

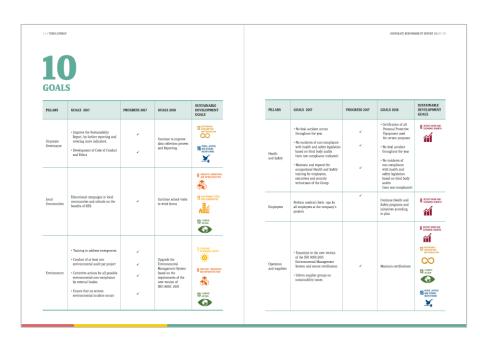
- Adopt the GRI standards as part of Sustainability reporting
- Embed the SDGs in existing business and reporting process
- Align corporate goal setting with SDGs

## **Deliverables**

- SDG mapping as part of the GRI Sustainability Report
- Assessment Sustainability risks and benefits and prioritize SDGs and respective target
- Materiality Analysis to include SDGs and targets

## **Our Proposal & Approach**

- Formally recognize that the 17 SDGs are inextricably linked to the Corporate Governance principles and Corporate Social Responsibility and priorities
- Apply process to understand the SDGs, determine priorities and integrate with corporate strategy
- Align operation and business priorities with the UN Sustainable Development Goals (SDGs) and support social justice and environmental sustainability and prosperity for all





**Sustainability Knowledge Group** is a global advisory firm dedicated in creating value for businesses and society through **strategic advisory** and **training solutions**. In recognition of the importance of sustaining competitive advantage in today's marketplace, we support companies to develop and apply strategies that minimise risks and demonstrate leadership.

Get in touch!
We can help you turn your vision into action.



United Kingdom

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